



CASE STUDY

November 2011

PROCURE PLUS ENCOURAGES COLLABORATION BETWEEN LOCAL HOUSING ASSOCIATIONS

Procure Plus has helped two neighbouring housing associations establish a more efficient procurement process for responsive repairs by encouraging closer partnership working. The North West social housing procurement consortium facilitated the creation of a joint managed store between Together Housing Group and Places for People which is being used to deliver materials for their responsive repairs services across the Blackburn area.

Originally, Procure Plus worked with the Together Housing Group, a collective of six housing associations, including Twin Valley Homes, Housing Pendle, Pennine Housing 2000, Green Vale Homes and Chevin Housing Association, to set up a contract for a managed store with building merchants, Wolseley. The store was created to enable operatives from the Group's Twin Valley Homes division to procure materials for its responsive repairs service more efficiently.

Yet after hearing about the success of this initiative, Places for People, one of the largest property management, development and regeneration companies in the UK, got in touch with Procure Plus to discuss establishing a similar scheme, so it too could deliver a better service to its residents across the North West.

After facilitating a meeting between the two parties, Procure Plus helped establish an eight-week trial whereby Places for People operatives could also collect materials from the Twin Valley store. Following its success, the co-sharing of the store has now been made permanent.