



HOMES



# vfm

TOTAL FRAMEWORK SPEND	£125M
TOTAL SAVINGS	£17M
JOB	769
RETENTION	92%
PRIORITY GROUPS	83%
SUPPORT TO 68 COMMUNITY GROUPS	£587K



Fire and risk mitigation

Goods and materials

Installation and repair

Merchants

Ground source heat pump heat - Supply

Consultancy

Heating Servicing and Repair

Ground source heat pump systems - Design and install

Waste management

Offsite Manufacture and Construction of Housing

Fleet Management



# planned unit costs

decent homes works	
WORK ELEMENT	DELIVERED UNIT COST
Bathrooms	£2,313
Heating	£2,251
Roofing	£5,778

energy efficiency works	
WORK ELEMENT	DELIVERED UNIT COST
GSHP	£14,741
ASHP	£7,100
PV and Battery	£5,369
EWI	£6,500

fire safety works	
WORK ELEMENT	DELIVERED UNIT COST
Sprinklers	£2,926
Alarms	£634
Fire doors	£936

compliance	
WORK ELEMENT	DELIVERED UNIT COST
Gas servicing	£93
Electrical testing <small>INC CAT 1 AND 2</small>	£119

**TOTAL SPEND** £125M

**TOTAL SAVINGS** £17M

**PEOPLE INTO JOBS** 769

# social value

19/20 carry over trainees	107
New framework start	43
Construction non-framework starts	419
Non-Construction starts	200
<b>TOTAL</b>	<b>769</b>
Candidates completed accredited construction training	953



## case study

Gerri left school with no qualifications and was not sure what sector she wanted to work in, receiving little support to pursue alternative options besides from the "traditional" female employment opportunities. It was after watching plasterers carry out work in her own home that Gerri realised it was something she would like to achieve and wanted to work in a 'hands on' environment.

Gerri enrolled herself in a short construction course for women only arranged by the Torus Foundation to encourage more females into the construction sector. Although the course provided Gerri with some foundation knowledge into construction unfortunately following the course, she was unable to find an employer to take her on. Torus referred Gerri to Procure Plus knowing the work they did to support women into construction.

Procure Plus met with Gerri to discuss her options. It was clear Gerri was passionate about working in construction so Procure Plus

arranged some training to enhance her employability, this included interview skills and infection control to support working in a COVID safe environment. Following this Procure Plus referred Gerri for a position with one of their framework contractors, The Casey Group. Gerri impressed the employer at her interview with her drive and desire to be given an opportunity in construction. Gerri has been working for The Casey Group since August 2020 and is delighted with the apprenticeship opportunity!

**She says, "With the help, encouragement and support that I have received, I have been able to pursue a passion of mine and gain an apprenticeship in the construction industry. This has put me back into employment, in a position I thoroughly enjoy, in a routine which has substantially improved both my mental and physical wellbeing. I would highly recommend the service to others as the ongoing support has been key to my success in achieving my goals".**

## strength of relationships leads to growth

"The constant dialogue we had with Procure Plus during some of the toughest times our business has seen was truly welcomed and enabled us to plan for and deliver as soon as the lockdown restrictions changed."

**Managing Director, Contractor partner**

"One of the hardest things about lockdown was understanding how to prepare for its end. The data and relationships Procure Plus hold were invaluable to informing our plans to direct and prioritise our supply moving forward."

**National Account Director, Supply chain partner**

"Partnering, to us, is getting things to work well when times are hard. The last year has enabled us to enhance our already strong relationships with the market and this has led to growth across all frameworks."

**Mark Holt, Commercial Manager, Procure Plus**



## schemes plus

Another area that landlords have found invaluable during the pandemic are the Schemes Plus systems. Developments have now started to update the system to be used on a variety of handheld devices to make site based approvals and management another string to our bow.

- DATA ACCESSIBLE FROM ANYWHERE IN REAL TIME
- EASY TO USE PROJECT MANAGEMENT TOOL
- IDEAL FOR REMOTE WORKERS
- FACILITATES PROCURE PLUS COMMERCIAL SUPPORT

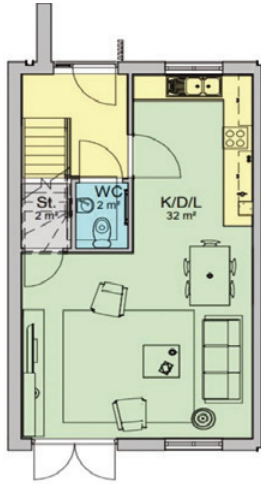


**85% HOUSING PROVIDERS CLAIMING THEIR PERCEPTIONS ON THE USE OF TECHNOLOGY HAVE CHANGED AS A RESULT OF COVID-19**

# systems



# offsite manufacture framework



Typical ground floor plan

## STANDARD HOUSE TYPES

**£920 - £1200**

per m<sup>2</sup> above ground

COMPANY NAME	SYSTEM
Impact Modular	Modular
Jan Snel UK Ltd	Modular
M-AR Offsite	Modular
Melius Homes	Panelised
OSCO Homes	Panelised
Totally Modular Limited	Modular



PANELISED



MODULAR

## fire framework

**£27M**

2020/21 SPEND



**22 LANDLORDS**  
ACCESSED FRAMEWORK

**1948** SPRINKLERS

**10,925** COMPARTMENTATION WORKS

**8** DRONE SURVEYS

**49** EWS1 FORMS

**one 2 WATCH**

**UPDATE TO BS 8629** provides guidance on how to install a communication system that advises residents of flats to evacuate. Not to be confused with fire detection and alarm systems, evacuation alert systems are for use by the fire and rescue service which may, in the course of managing a fire incident, want residents to evacuate individual floors or the entire building.

## green initiatives

**£15M**

2020/21 SPEND



**738** MEASURES INSTALLED

**£25M** funding already secured for 2021/22

Our specialist energy efficiency team has worked with landlords to already secure the delivery of £25m of works for the next financial year

GHG LADS	£1.8m
LA LADS2	£8m
Decarbonisation scheme	£4.2m
ERDF	£11m



**one 2 WATCH**

### ELECTRIC VEHICLES

We continue to work in partnership with Crown Commercial Services to source fleet and support the transition to electrical vehicles – why not check out our webinar on the subject at <https://www.procure-plus.com/events/driving-change-a-road-map-to-electrifying-your-fleet-for-social-housing-providers/>

## green decent homes 2?



In 2020/21 we have seen increased enquiries for traditional decent homes type works. Is this the start of the next wave and could this be used to enhance energy efficiency? We have recently sourced:

- **2,400 kitchens per year for 4 landlords for 4 years (including internal insulation)**
- **400 roofs per year for 5 years (including in roof PV)**
- **500 properties of windows per year for 3 years (triple glazed)**

