Procure PLUS Re:vision

### PROCUREMENT

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**E BO** M Total Savings

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TAK

PERMANENT EMPLOYMENT SECURED FOR LOCAL RESIDENTS



ESSACTION CASH SUPPORT TO 37 COMMUNITY GROUPS

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# n202!



### decent homes

### retrofit works



Decent Homes 2 is still awaited, but product life cycles and a desire to ensure decency means many landlords cannot wait and are awarding large-scale contracts for elements such as kitchens and roofing. **Procure Plus has continuously developed** specification and value in these areas, realising savings on their standard specification and landlords are investing those into additional works, improving the tenant offer and extending the life cycle for the future. This is illustrated in the table below, showing the difference between a Procure Plus base cost and what landlords on average are spending.

	NUMBER OF		
	PROPERTIES	BASE	AVERAGE
Kitchens	2,104	£4,026	£4,981
Bathrooms	1,980	£2,794	£3,226
Heating	7,960	£1,579	£2,076
Roofing	1,322	£6,977	£9,409



Following the challenges of the heavy administrative burden and slow processing on HUG funded works, Procure Plus facilitated collaborative discussions between landlords, gathering experience and feeding it back to DESNZ. It is hoped this coordinated feedback across the housing sector will be heeded allowing optimum delivery for future funding streams, where Procure Plus is already seeing a strong pipeline develop across next year and beyond.

### damp & mould and consultancy services

The raised awareness around damp and mould has led to a significant increase in landlords seeking specialist contractors to identify the source and install measures to prevent re-occurrence. Procure Plus's structure approach, utilising consultants to assess and local contractors to deliver the works has enable landlords to capture a much greater level of information on the condition of the homes in their portfolio in a cost-effective way whilst dealing with the issues at source.

6,603 VENTILATION **MEASURES INSTALLED** 

STOCK CONDITION

**SURVEYS** 

COMMISSIONED

One of the responses has been to use savings

generated in decent homes works to increase ventilation measures, proactively preventing future maintenance requirements.

> of our decent homes work was delivered by Small and Medium Enterprises

### Planned investment activity changing lives in the community

SME



Women and Manual Trades (WaMT) aims to increase the proportion of women within construction and building trades. WaMT supports women currently working in construction trades, as well as those aspiring to enter the industry. We also assist employers and trade bodies seeking to address the gender imbalance in their workforce.

Carrie, a 37-year-old woman working in the social housing maintenance sector, faced significant challenges on her path to securing her dream job. When offered redundancy in her mid-30s, Carrie made the bold decision to enroll in a maintenance college course. However, without prior work experience, finding an employer proved difficult. Through WaMT's 3:2 Programme, which provides female students with paid work placements during their college studies, Carrie gained valuable hands-on experience. The programme offered her the opportunity to work two days a week with contractors on site, enhancing her skills and helping her build a network in the industry.

### 'MY BIGGEST ACHIEVEMENT IN LIFE IS COMPLETING MY APPRENTICESHIP AND END POINT ASSESSMENT

Carrie successfully completed her apprenticeship and now works as a maintenance operative with Jackson and Jackson, a contractor she was introduced to through the 3:2 programme. Simply visit the PP website to read Carrie's full story.

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## PROCUREMENT ACT



CLARE TETLOW Procurement

The eagerly anticipated Procurement Act went live on the 24th February 2025. Procure Plus welcomes the new legislation and are busy adapting our service to customers to support with the additional activities that will be required. We are excited to be procuring our first framework agreement under the Act currently out to market with our Low and Zero Carbon Technology frameworks which will be available for call off from November. All our existing routes to market are still current and will run under the old legislation until their expiry.

Procure Plus continue to lead the NW Communities of Practice as part of the Housing roll out from the Cabinet Office. Should any procurement teams wish to join, please contact clare.tetlow@procure-plus.com.

### LOW & ZERO CARBON TECHNOLOGIES FRAMEWORKS **RENEWING** NOVEMBER 2025 ACT NOW

FRAMEWORK	
Framework Agreement for Fire Risk and Mitigation Works and Services	
Framework Agreement for Goods and Materials (Planned Maintenance Works)	
Framework Agreement for Installation and Repair (North West and Midlands)	
Framework Agreement for Merchant and Distribution	
Framework Agreement for Fleet Management Services	
Framework Agreement for The Supply and Installation of Low & Zero Carbon Technologies	
Framework Agreement for Waste Management Services	
Framework Agreement for Servicing and Repair of Gas and Renewable Heating Equipment	
Framework Agreement for Plant and Tool Hire	
Framework Agreement for Installation and Repair (North East, Yorkshire and Humberside)	
DYNAMIC PURCHASING SYSTEMS	
Dynamic Purchasing System for Retrofit Programme Delivery Services	
Dynamic Purchasing System for Consultancy Services	
Dynamic Purchasing System for Commercial Retrofit	
Dynamic Purchasing System for Water Hygiene Services	
Dynamic Purchasing System for Installation and Repair Works (Midlands)	

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## SOCIAL VALUE REPORT

**782** PEOPLE SUPPORTED INTO EMPLOYMENT DURING THE YEAR

**B T O F PEOPLE STAYED IN WORK FOR AT LEAST 3 MONTHS** 

> OF PEOPLE WERE FROM AT LEAST ONE OF OUR CUSTOMER'S PRIORITY GROUPS

EMPLOYERS HAVE ENGAGED AND PROVIDED EMPLOYMENT FOR CANDIDATES



PEOPLE ENGAGED ON PP COURSES TO SUPPORT PEOPLE INTO EMPLOYMENT WITHIN THE CONSTRUCTION INDUSTRY

## £832,000

WAS COMMISSIONED BY RE: VISION/PP WITH 50 LOCAL COMMUNITY AND Voluntary organisations across PP Client Neighbourhoods

**£471,268** EXTERNAL FUNDING SECURED

TO ENHANCE SOCIAL VALUE ACTIVITY

**EMPLOYMENT** 

PER £1M OF SPEND

OUTCOMES



With the skills gaps high on the sector agenda, Procure Plus has been working with City and Guilds to deliver subsidised upskilling training to operatives within our landlord communities. **208** PEOPLE in the following disciplines:

- Scaffolding
- Career in plant
- Green electrical upskill package
- Air source heat pump installer package

### **£482K** OF TRAINING COSTS SAVED



Over the last 4 years, Procure Plus has worked with the Construction Industry Training Board as an onsite experience hub and has supported

1,324 PEOPLE INTO EMPLOYMENT

in the construction industry. We have now secured the next phase of funding and are looking forward to supporting A FURTHER 365 INTO WORK

over the next 12 months.

### Ruby's remarkable achievements

School wasn't the right fit for Ruby. Having not attended school for the last three years, missing years nine, ten and eleven, Ruby became NEET (not in education, employment or training).

She was referred to the Kings Academy by Flintshire County Council's progression team, she told them that she struggled to concentrate in big environments, if there are a lot of people or a lot of noise, and they assured her that the class size would be no greater than five, this convinced her that she could commit to the programme. It became clear that the environment offered at Kings Academy was what she needed to flourish. With newfound motivation and self-belief, Ruby's confidence has soared. This hands-on experience is not only accelerating her learning but is also opening doors to new opportunities that once felt unreachable.

Ruby said: "I can't express how much this opportunity has changed my life, I would never have gone to college and don't know what I would have done with my time instead." Ceri, course leader, Kings Academy said: "We are so very proud of Ruby's achievements so far and looking forward to her continued success and celebrating gaining her qualifications.

Simply visit the PP website to read Ruby's full story.

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## COMMERCIAL UPDATE

### diverse market pressures

Differing pressures have affected the supply chain this year. The commodity market has been relatively stable with many elements reducing over the year and the position of the pound ending the financial year relatively stronger against the Euro and American Dollar. Shipping prices have increased considerably over the year, and this looks set to continue driven by the uncertainty of the American tariffs. In the UK the increases in national insurance contribution and living wage is starting to impact the supply chain and price changes have been received with this as a direct justification.



**Re:vision** 

**DAVE TAYLOR SUPPLY CHAIN** 

commodity pricing table					
COMMODITY	MAY-24	MAY-25	UOM	CHANGE	
GAS	67	65	P/KWH	<b>-3.08</b> %	
OIL	\$83	\$61.39	\$ BARREL	-35.20%	
ELECTRICITY	7.98	7.78	P/KWH	<b>-2.57</b> %	
STEEL	\$590	\$550	\$ TONNE	-7.27%	
COPPER	\$10,000	\$9,500	\$ TONNE	-5.26%	
ALUMINIUM	\$2,350	\$2,590	\$ TONNE	<b>9.27</b> %	
POLYMOR (PLASTIXX)	2,640	2,720	POINTS	<b>2.94</b> %	
CONTAINER COSTS	\$1,900	\$4,000	1 UNIT	<b>52.50</b> %	

**Procure Plus continue to work with** the supply chain to understand how these changes directly impact their products and to maintain our market leading price position. The supply chain welcome this interaction and particularly the level of data Procure Plus is able to provide around pipeline and transparency.

PP INFLATION MARKET INFLATION	1,000	02.0070
<b>U</b> //	PP INFLATION	MARKET Inflation
		5%

BUTION INCREASED The data we receive from Procure Plus and particularly Schemes Plus is vital to our business to be able to plan our forward strategy. With the demand in many sectors down is it key to understand that housing is

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Procure PLUS

production lines' KEITH RIDDING — REGIONAL SALES DIRECTOR. GEBERET

buoyant and can still be used to baseline our

Collaborating with our supply chain and contractor partners to reduce their risk and ensure continuity of work has kept our pricing market leading and widened the gap between PP and the others

ON

### Commercial activity supports community regeneration



Embassy is a Greater Manchester based charity that helps people break the cycle of homelessness by providing a home, skills training and wraparound support. Re:vision has awarded match funding to enable Embassy to increase its capacity and support more people - including women - by recruiting two Resettlement Workers, Pip and Kathy.

Since Pip and Kathy were recruited, Embassy has reported that the number of people they are working with has steadily grown. Over the last three months, one person has completed a college course, six people have either started or continued on a training course, and one person has secured his CSCS card, enabling him to work on a building site with the brickwork company who are building Embassy Village - Embassy's purpose built village which will soon begin construction.

Embassy staff have found that women take a little longer than men to move on to independence, so the extra staffing capacity which Re:vision funding allows has helped enable them to continue to support those who need it. Embassy has been able to increase the number of social events they hold for residents and found that this is helping them to gain the trust of some of the people they work with, and that as a result, activities like budgeting sessions and preparing for employment are getting better engagement.

Simply visit the PP website to read Embassy's full story.

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## RESPONSIVE REPAIRS

### constantly improving operative efficiency



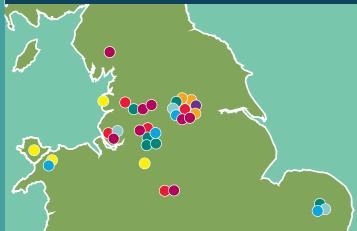
IAN HALFORD Framework

We are now providing the responsive repairs materials to landlords across the country utilising 9 merchants and managing relationships with over 50 direct manufacturers. The drive to achieve a value for money service has never been

greater and we have been exploring efficiencies in delivery models and

the effective use of data to ensure operative efficiency is constantly improving. In the financial year we have transacted over 4.1 million items, managing 58% of items as core catalogues. This activity and our service provision has enabled us to generate savings across several key areas and support 113 people distant from the labour market into employment.

### active responsive materials call offs





TOTAL CONTRACT 8-12

### Sadie's story in North Yorkshire



Smart Works Leeds supports women across all areas of Yorkshire, from a range of backgrounds, into employment. They provide unemployed women with the interview training and support, coaching, and the interview and work clothing they need to get a job and change the trajectory of their lives.

Sadie, in North Yorkshire, was suddenly let go from a job she'd started after relocating, and this severely impacted her confidence. When the Smart Works team met her, she was in the middle of a rigorous job search. Sadie has a background in teaching but was struggling to find any teaching roles to apply for. She felt that her age was the main barrier to her finding work, as well as being in a new and unfamiliar city. She told the Smart Works team that she was very worried about securing work quickly so that she could pay her bills and support herself and her two children..

Sadie said: "Smart Works is amazing. All the staff were welcoming, happy to listen and made me feel relaxed. When I came to see them, I had lost faith in my own abilities. I was feeling quite low and they made me feel positive. It was a great experience" Sadie is now working as a Kitchen Designer for a Kitchen Manufacturing Company and she has been in post for six months. Sadie said: "Smart Works is positive, empowering and supportive They gave me a massive confidence boost, at a time when my confidence was very low." Simply visit the PP website to read Sadie's full story.